GARUDA OVERSEAS
SRI MANIKYA FOREIGN TRADE PVT. LTD.

EXPORT FROM INDIA · PRODUCT BROCHURE

Coconuts from Konaseema and East Godavari

Konaseema, in the Godavari delta near our office in Yanam, is Andhra Pradesh's main coconut belt. We source fresh semi-husked coconuts, copra and processed coconut products from growers' aggregators and processors in the delta.

≈ 39,000 ha
coconut area in Konaseema district

≈ 50%
of Andhra Pradesh's coconut area

₹3,469 cr
India's coconut product exports, 2023-24

USA
largest buyer of Indian coconut products, 2023-24

The origin

Konaseema is the delta country between the arms of the Godavari, a few kilometres from our office in Yanam. Coconut palms line its canals, roads and river islands, the lankas, so thickly that the district has made coconut and coir its One District One Product.

The district administration puts its coconut area at about 39,000 hectares, roughly half of all coconut land in Andhra Pradesh. Andhra Pradesh also ranks among India's highest-yielding coconut states per hectare.

Varieties and forms

East Coast Tall	The traditional tall palm of the delta. Large nuts, good copra and oil content.
Godavari Ganga	Hybrid palm developed at the coconut research station at Ambajipeta in Konaseema. Higher nut yield.
Semi-husked nut	Export form: husk trimmed to a tuft, graded by weight.
Copra and oil	Ball and milling copra, coconut oil and virgin coconut oil from licensed units.

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What we supply

- Fresh semi-husked coconut, graded by weight
- Ball copra and milling copra
- Desiccated coconut, coconut oil and virgin coconut oil from licensed units
- Coir fibre, coir pith and coco-peat blocks

Approvals behind the product

- **CDB** · Coconut Board: Coconut product exports are registered with the Coconut Development Board
- **NPPO** · Phytosanitary: Phytosanitary certificate per shipment
- **FSSAI** · Licensed unit: Processed coconut products from FSSAI-licensed units
- **COIR** · Coir Board: Coir products through Coir Board registered units

Trade sheet

ORIGIN
Konaseema and East Godavari (Andhra Pradesh)

HS CODE
0801 19 (fresh coconut) · 1203 (copra) · 1513 11 (coconut oil) · 5305 (coir)

PACKING
Mesh bags of 25–30 nuts; 40 ft high-cube ventilated or reefer containers

PORTS
Kakinada, Visakhapatnam, Chennai

Documents with every shipment

- Phytosanitary certificate
- Certificate of origin
- Fumigation certificate where required
- Weight and quality inspection report

Season



Harvested all year; arrivals peak from March to June.

Market trend

India's coconut product exports rose from about ₹1,762 crore in 2019-20 to ₹3,554 crore in 2022-23 and held at ₹3,469 crore in 2023-24, according to Coconut Development Board figures given to Parliament.

Buyers are moving towards value-added products: virgin coconut oil, coconut milk and water, desiccated coconut and shell-based activated carbon. Fresh semi-husked nuts still move in volume to the Gulf, South Asia and Europe.

How an order works

Requirement → producer shortlist with approvals → samples and lab tests → contract and proforma invoice → production and pre-shipment inspection → bill of lading, certificate of origin and health or phytosanitary certificates. Specifications, prices and lead times are confirmed in writing for each order.

Sources

- Dr. B.R. Ambedkar Konaseema district: One District One Product: https://konaseema.ap.gov.in/one-district-one-product/
- Ministry of Commerce, Lok Sabha reply on coconut product exports (Dec 2024), CDB data: https://www.commerce.gov.in/wp-content/uploads/2024/12/LS-USQ-No.1261-dated.-03.12.2024-1.pdf
- Coconut Development Board: statistics: https://coconutboard.gov.in/Statistics.aspx

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